





CALENDAR

May 21 – July Roundtable District Kernel Collects ALL Unit Commitment Forms

July 18th & July 25th Popcorn Virtual Regional Kickoff (4 Regional locations) —

Please choose one for your unit: (Unit attendance (at least 1 adult leader) required for 35% commission)

(links will be sent out to register for Popcorn Virtual Regional Kickoffs)

 $July \ 18^{th} - 10 am \qquad \qquad July \ 18^{th} - 3 pm \qquad \qquad July \ 25^{th} - 10 am \qquad \qquad July \ 25^{th} - 3 pm$

Week of July 27 – July 31 Popcorn Family Guide arrives to Scouts in mail

July 22 Popcorn Campaign Begins

July 31 Deadline to submit Ideal Year of Scouting Survey

(required for 35% commission)

August 3 Deadline for 1st order (Submit ONLINE at Trails-End.com)

August 22 Units pick up 1st order at Area distribution sites

September 11-13 Council Blitz Weekend #1

September 14 Deadline to submit Blitz Weekend #1 results

September 17 (Roundtable)

Deadline to return popcorn (full cases only) ordered from the 1st Order

(*this will be the only time in the 2020 Popcorn Sale that Popcorn can be

returned*)

September 18 Deadline for 2nd Order (Submit ONLINE at Trails-End.com)

October 10 Units pick up 2nd order at Area distribution sites

October 16-18 Council Blitz Weekend #2

October 19 Deadline to submit Blitz Weekend #2 results

October 30 Deadline for 3rd order (Submit ONLINE at Trails-End.com)

November 11 Deadline to submit American Heroes Donation Prizes (patch sets)

November 14 Online Popcorn Sale Continues (Scouts can keep selling, but not for prizes)

November 14 Units pick up 3rd order at Area distribution sites.

November 14 ALL Unit Prize Orders Due

December 4 ALL Payments Due

30 % Order popcorn

December 5 Past due payments - commission drops to 20%

December 11 Past due payment - commission drops to 15%

UNIT COMMISSION BREAKDOWN

2% IYOS Survey by July 31

3% Attend Virtual Regional Kick Off